



Red Pill Performance Consultants Bios

Profile of Harry Petropoulos

Career History

Industry experience includes energy, mining, contracting, franchising, distribution, retail, manufacturing, exporting and FMCG. Ten years in senior HR / IR roles. Fourteen years in FMCG, retail and industrial markets at general manager and chief executive level. Ten years as a professional executive coach across manufacturing, financial and regulatory services, FMCG, hospitality, health, NFP and entertainment sectors

Qualifications/Professional memberships

BA Hons (First class honours - Psychology)

Grad. Dip. Business Administration

Member - Australian Psychological Society

Fellow – Australian Institute of Management

Member of the Australian Institute of Company Directors

Registered Psychologist - Australian Health Practitioner Regulation Agency

Professional Development Certificate in Coaching Practice – Sydney University Coaching Psychology Department.

Advanced Certificate in Evidence Based Executive Coaching – Institute of Coaching & Consulting Psychology

Foundations of Business Strategy – Darden School of Business, university of Virginia (Coursera MOOC)

Inspiring Leadership through Emotional Intelligence (completed with distinction) - Case Western Reserve University (Coursera MOOC)

Trained in Transpersonal coaching by Sir John Whitmore

Business Professionalism brought to a Coaching/Mentoring/Leadership role.

Experienced in M&A and corporate turnarounds

Experienced in Strategic Planning, Assessment and Delivery

Experienced in Coaching and Mentoring at Executive/Management/Board level

Experienced in Negotiation on contracts, alliances and bids

MRP2-literate , with particular expertise in S&OP ,Manufacturing Planning & Control , Marketing & Top line growth

P&L responsibility for Divisions / Business entities with revenues up to AUD 320 M

For the past ten years, I have provided one – on – one executive coaching and team coaching services, conducted board reviews and governance programs, successfully advised public companies on acquisition strategies and negotiation tactics on deals ranging between AUD 50 M – 210 M, I have run strategy and governance workshops for companies with sales > AUD 1 B, and have run leadership programs and high performing teams workshops for blue chip companies

Professionalism brought to a Coaching/Mentoring/Leadership role.

Experienced in Managing Change

Experienced in Coaching/Mentoring individuals

Experienced in Facilitation and Issue resolution (I have successfully facilitated complex team alignment meetings e.g. commissioning of a \$ 700m mine site in SA)



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Experienced in workplace performance developing leadership and management competencies and interpersonal skills

Experienced in building and leading Teams, both my own and in more recent times, on behalf of others

Coaching and Mentoring in a Leadership role.

Coach/mentor to executives within various organizations.

I have been able to demonstrate effective leadership in large workforces (600 – 1200), across FMCG, Retail and Industrial markets, in single site operations and across distributed businesses.